# THE WALTER - A PASCOE VALE LIFESTYLE -

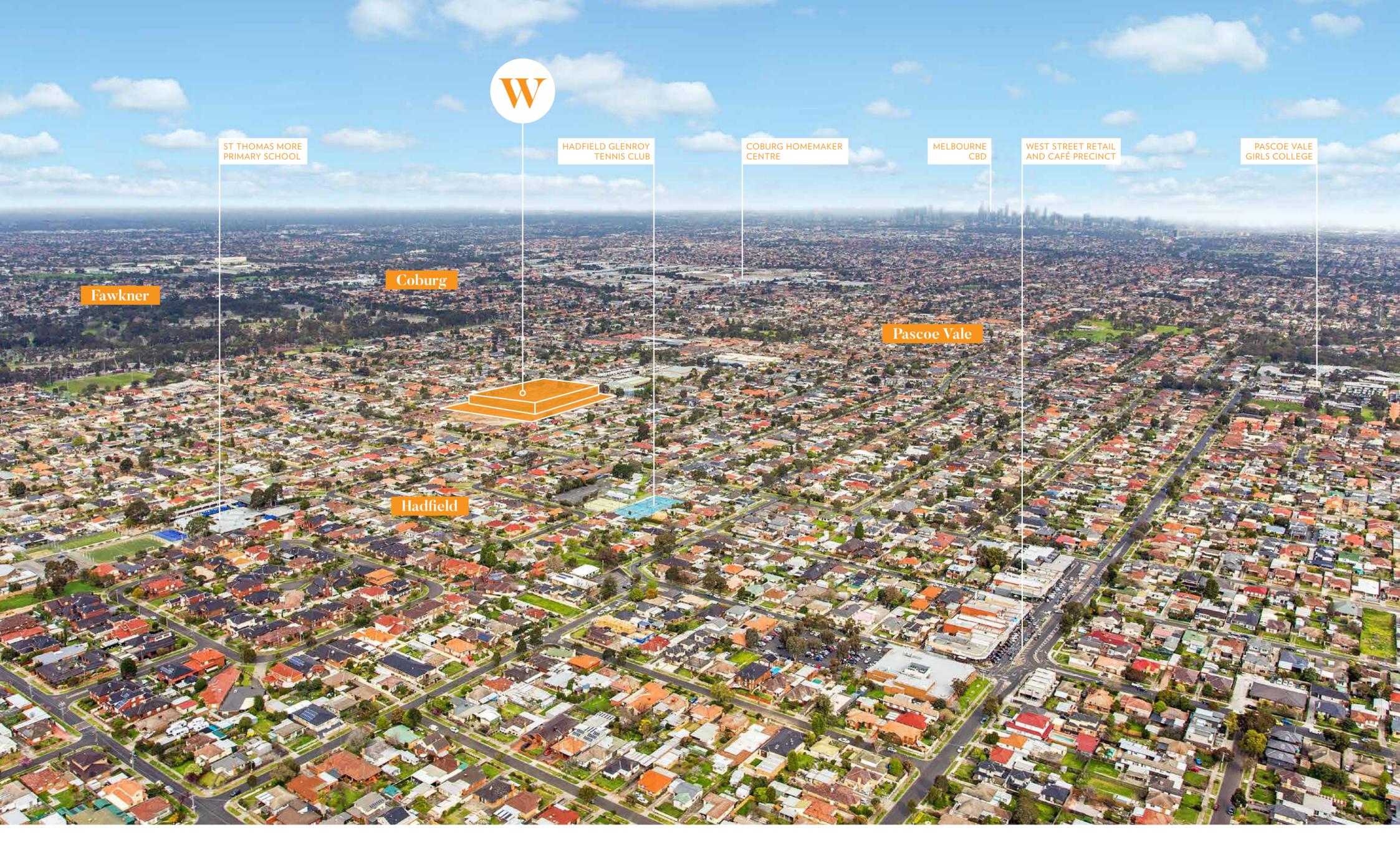




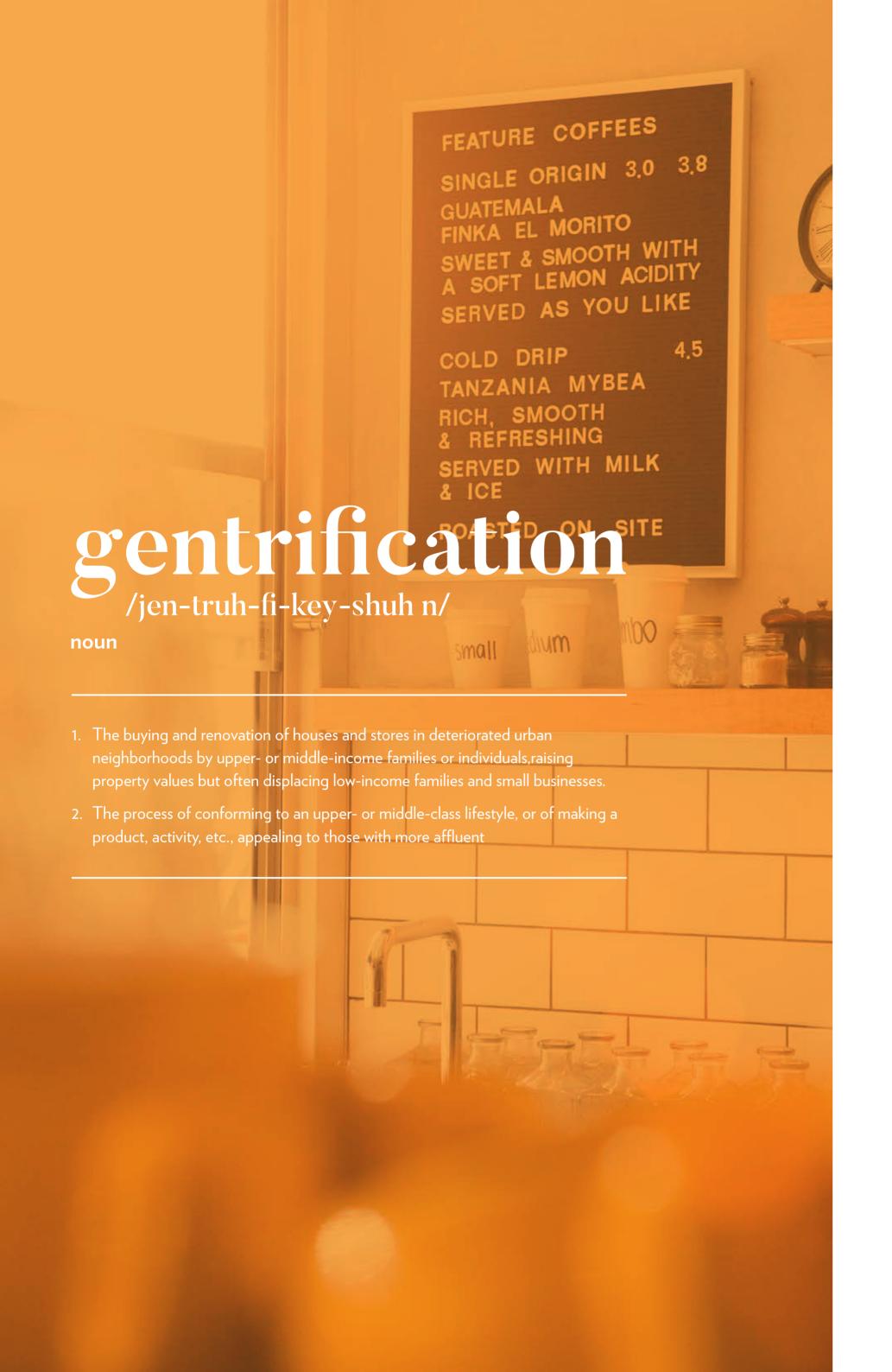




# SAY HELLO TO WALTER Just 11km from the city, The Walter provides an exclusive opportunity to make a life in Melbourne's thriving northside.



The Walter is one of the inner north's most significant urban renewal projects and is perfectly positioned between tranquil natural escapes, bustling retail & dining hubs and a multitude of transport options.



Gentrification is generally driven by two key factors; **affordability** and emerging **lifestyle attractions** both of which Melbourne's inner north offers.

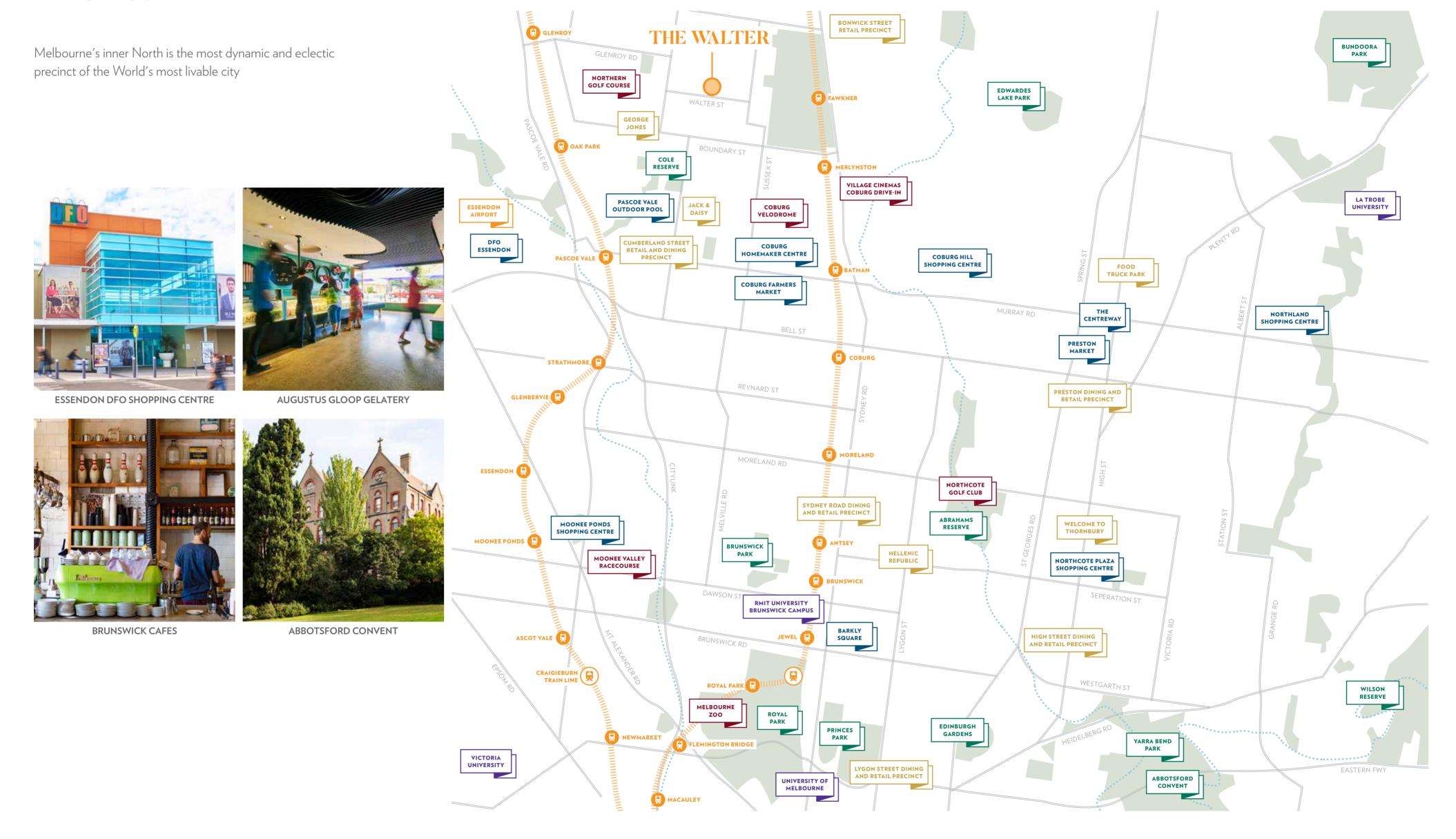
# **Affordability**

Hadfield is undervalued compared to other suburbs of proximity to Melbourne CBD, which has been a strong drawcard for attracting young white collar population in recent years.



# **Lifestyle Attractions**

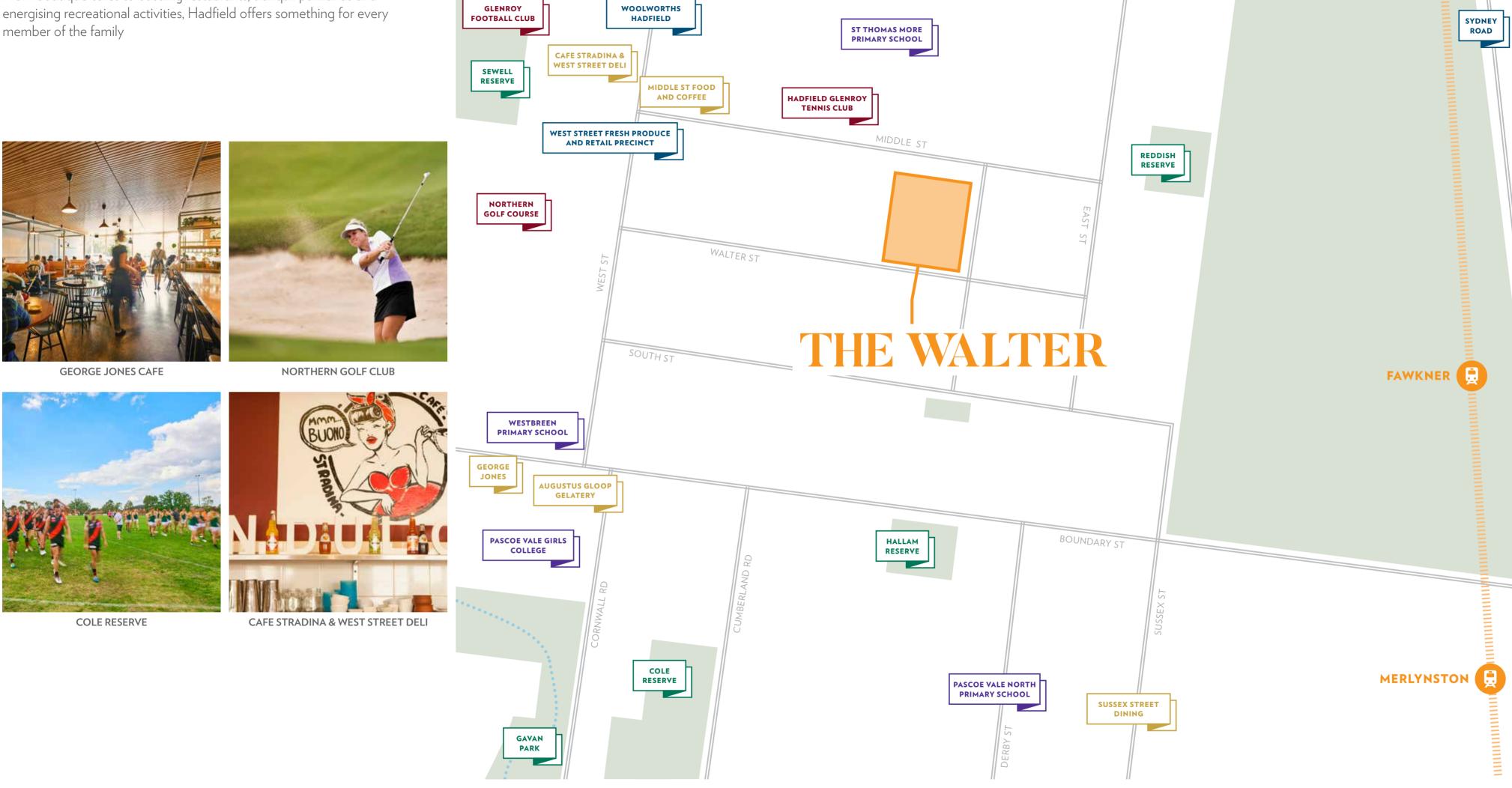
THE NORTHSIDE



# **Lifestyle Attractions**

THE NEIGHBOURHOOD

From boutique cafes to bustling restaurants, tranquil parklands and energising recreational activities, Hadfield offers something for every member of the family



# **Lifestyle Attractions**

EDUCATION

The Walter finds itself surrounded by fantastic educational facilities, creating limitless opportunities for young families to grow and prosper. From an abundance of state and private primary schools to early learning centres and some of Victoria's best high schools, this area is unparalleled in it's educational opportunities.

# MINISTER MERLINO PROMISES \$3.5MILLION FOR PASCOE VALE SOUTH PRIMARY

MORELAND LEADER, 12 APRIL 2016

## TOP STATE HIGH SCHOOLS BOOST PROPERTY PRICES

"There is one feature that trumps all others in some areas of Melbourne: a location within a top government secondary school zone.

So popular are these high-performing schools, that enrolment is restricted to permanent residents within a set boundary. Homes in the zone attract 12.5% more than similar properties outside the zone."

NEWS.COM.AU, 8 FEBRUARY, 2014

# EDUCATION A PRIMARY CONCERN FOR FAMILY BUYERS: PAYING MORE TO GET IN THE ZONE

"REIV chief executive Geoff White said parents were increasingly choosing to shell out for public school-zoned houses rather than pay private school fees. With capital growth strong in the top school catchments, Mr White said this was a smart investment."

HERALD SUN, 27 JUNE, 2016

# CANNY GEN X PARENTS SNUB PRIVATE SCHOOLS FOR PUBLIC ADVANTAGES.

"In inner Melbourne, government schools increased their market share by 5 per cent after boosting enrolments by 9351 students between 2008 and last year."

THE AUSTRALIAN, 30 APRIL, 2016

# MELBOURNE'S POPULAR SCHOOL ZONES PUSH UP HOUSE RENTS.

"House rents are rising fastest in suburbs near desirable schools."

THE AGE, 15 JANUARY, 2016

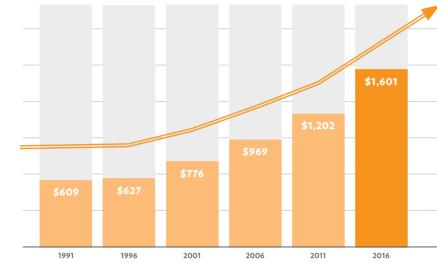


# Strong signs of gentrification in the inner north are as follows:

# **Income Growth**

Income growth is the clearest indicator of gentrification and Hadfield has experienced strong growth in this area.

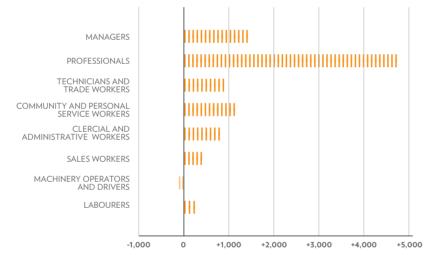




# **Change in Occupation**

In recent years there has been a significant increase in the number of residents working in managerial or professional roles which a strong indicator of this gentrification.

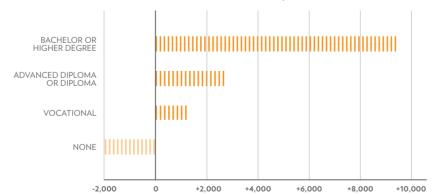
### CHANGE IN OCCUPATION OF EMPLOYMENT, 2006 - 2011



# Education

An increase in the number of people with Bachelor or Higher Education is another strong indicator of gentrification which the City of Moreland has experienced in recent years.

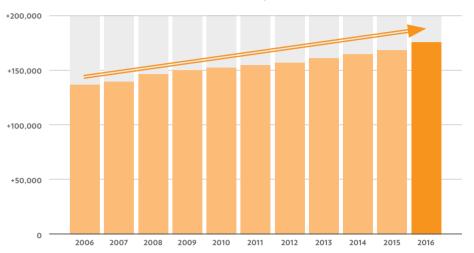
### CHANGE IN HIGHEST QUALIFICATION ACHIEVED, 2006 - 2011



# **Population Growth**

Population growth generally takes place with gentrification, the population of The City of Moreland has been undergone steady growth over the past 10 years providing very strong demand for housing.

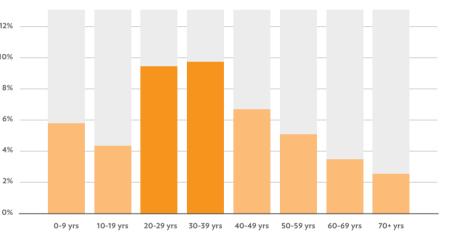
### CITY OF MORELAND RESIDENT POPULATION, 2006 - 2016



# **Population By Age**

With gentrification often comes a trend towards a younger population. A high proportion of the population of the City of Moreland are aged between 20 and 44. This age bracket also forms the ideal target market for townhouse accommodation, driving strong demand for this housing type.

## AGE STRUCTURE, 2016



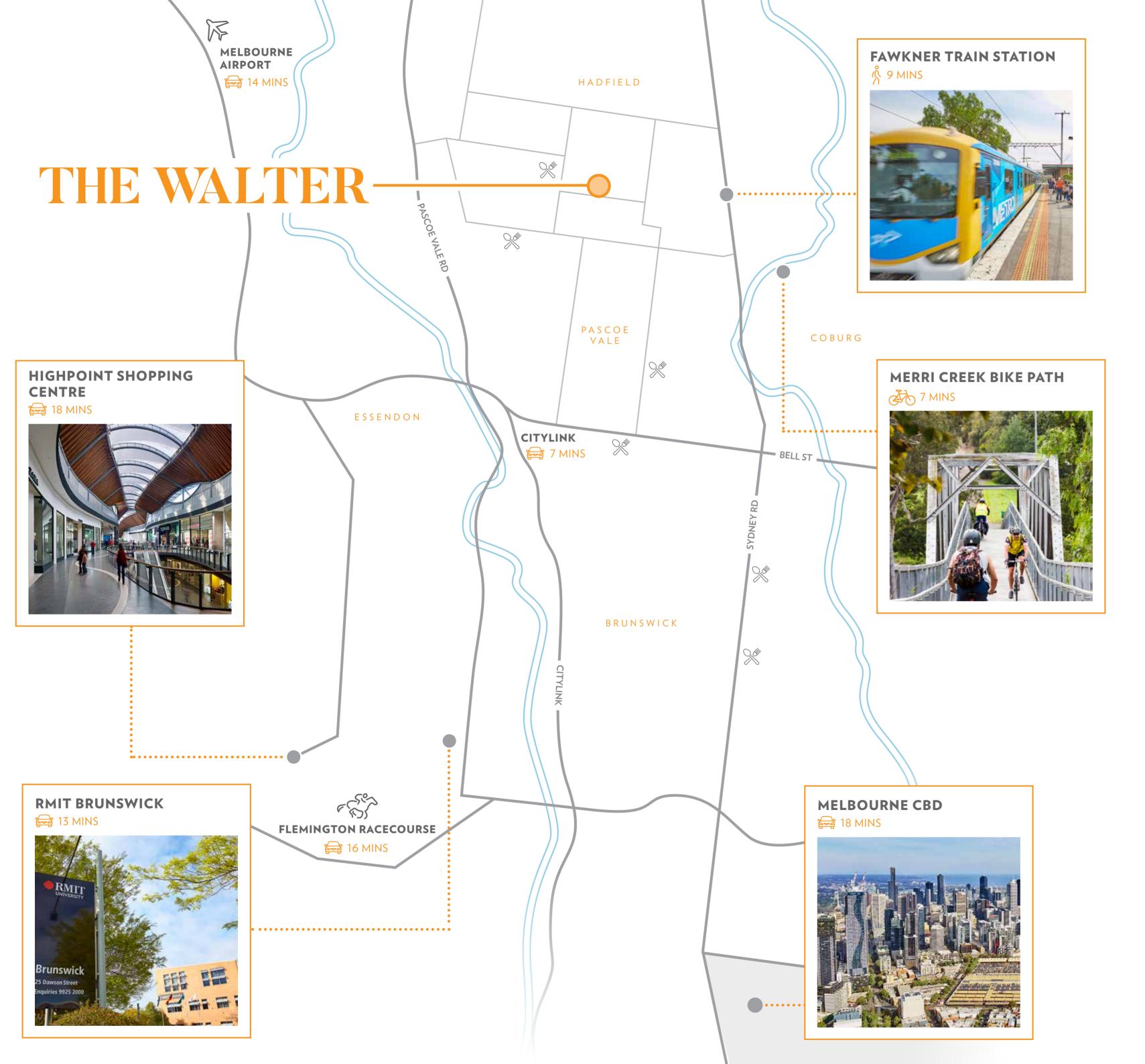
# Capital Growth

Capital Growth is a positive bi-product of a growing population, and while Hadfield is still significantly undervalued based on proximity to the Melbourne CBD, the suburb has experienced strong capital of 64.5% over the past 5 years.

17.98% ANNUAL CAPITAL GROWTH

\$378K 2008 MEDIAN **HOUSE PRICE** (BASED ON 24 SALES)

\$691K 2016 MEDIAN **HOUSE PRICE** (BASED ON 110 SALES)



The Walter is surrounded by the best
Melbourne's northside has to offer.
Situated between the natural calm of
the Merri Creek Bike Path (just a 10
minute ride away) and the energy of
one of Australia's largest retail hubs,
Highpoint Shopping Centre, The Walter
provides easy acess to the Melbourne
CBD as well as nearby cafes, airports,
retail and universities via Fawkner Train
Station and the Citylink.

# THE WALTER WILL BE A GREAT PLACE TO CALL HOME

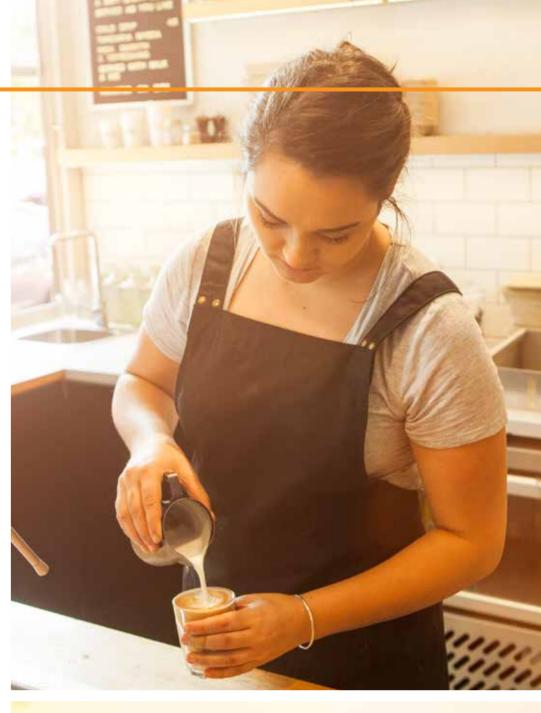
Your new community gives you access to shops, cafes, eateries and all your lifestyle essentials.

The location provides a variety of lifestyle amenity. Carefully curated cafes stand beside authentic deli and fresh food outlets. Lush parklands are offered in abundance whilst a myriad of sporting facilities bring the area to life.

Accompanying these lifestyle fundamentals, quality schools and education providers surround The Walter. Pascoe Vale Girl's College, St Thomas More Primary School, Pascoe Vale Primary School and Glenroy College are all only a short trip away.



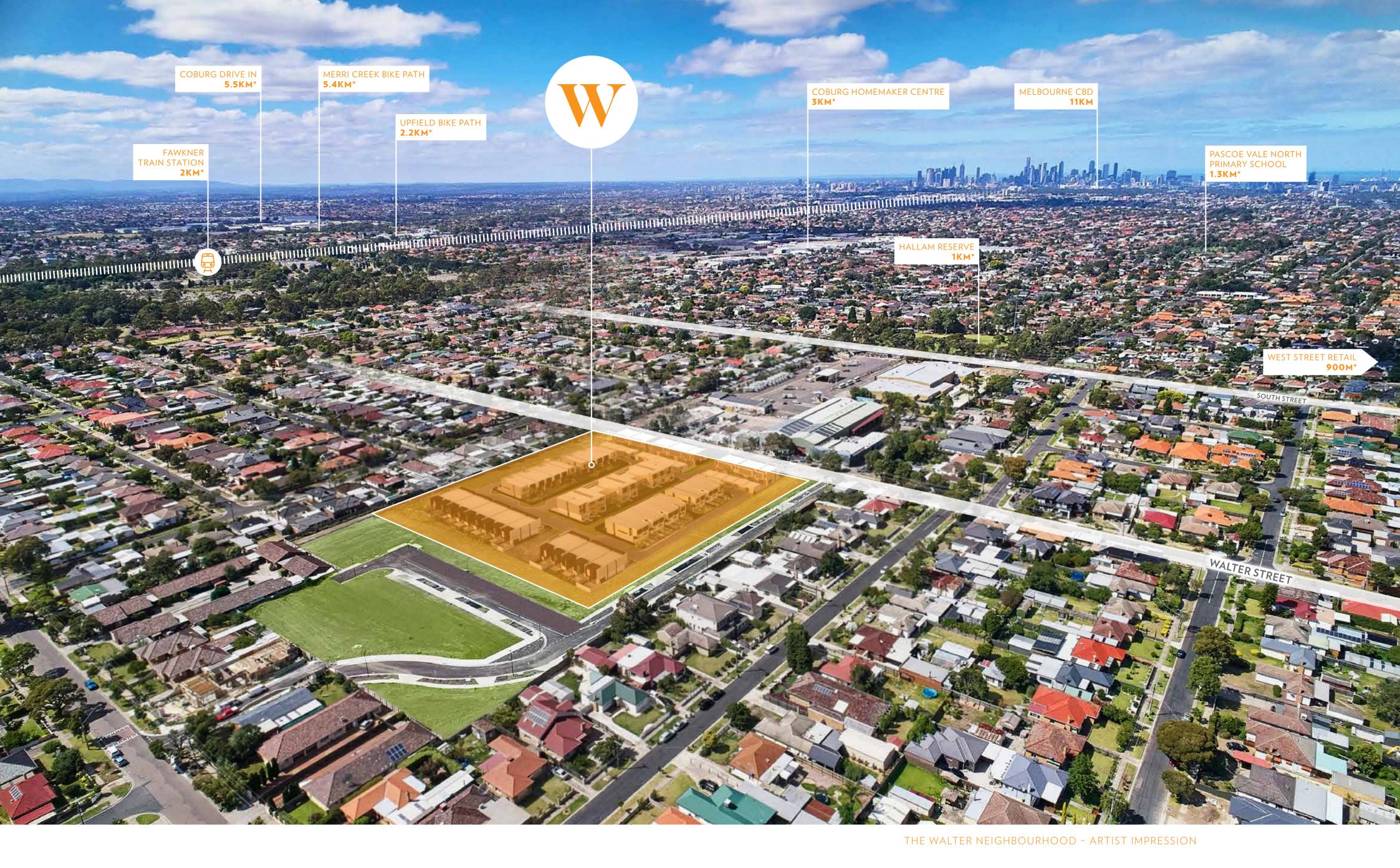


















BOUTIQUE CAFES, AUTHENTIC DELIS AND RESTAURANTS



FAMILY FRIENDLY SUBURB, WITH SOMETHING FOR EVERY GENERATION



CLOSE TO LOCAL SCHOOLS, CENTRAL TO MAJOR UNIVERSITIES



ABUNDANCE OF PARKLANDS AND RESERVES







IN CLOSE PROXIMITY



ACCESS TO SOME OF MELBOURNE'S BEST CYCLING TRACKS

# W

The Development

# INTRODUCING THE WALTER

Designed by established architecture firm, Peddle Thorp,
The Walter features a mix of contemporary two and three
bedroom townhouses that capitalise on the popularity
of Melbourne's northside.

Created to combine an urban lifestyle within a community environment, all aspects of The Walter have been considered with residents in mind.



WALTER STREET FACADE - ARTIST IMPRESSION



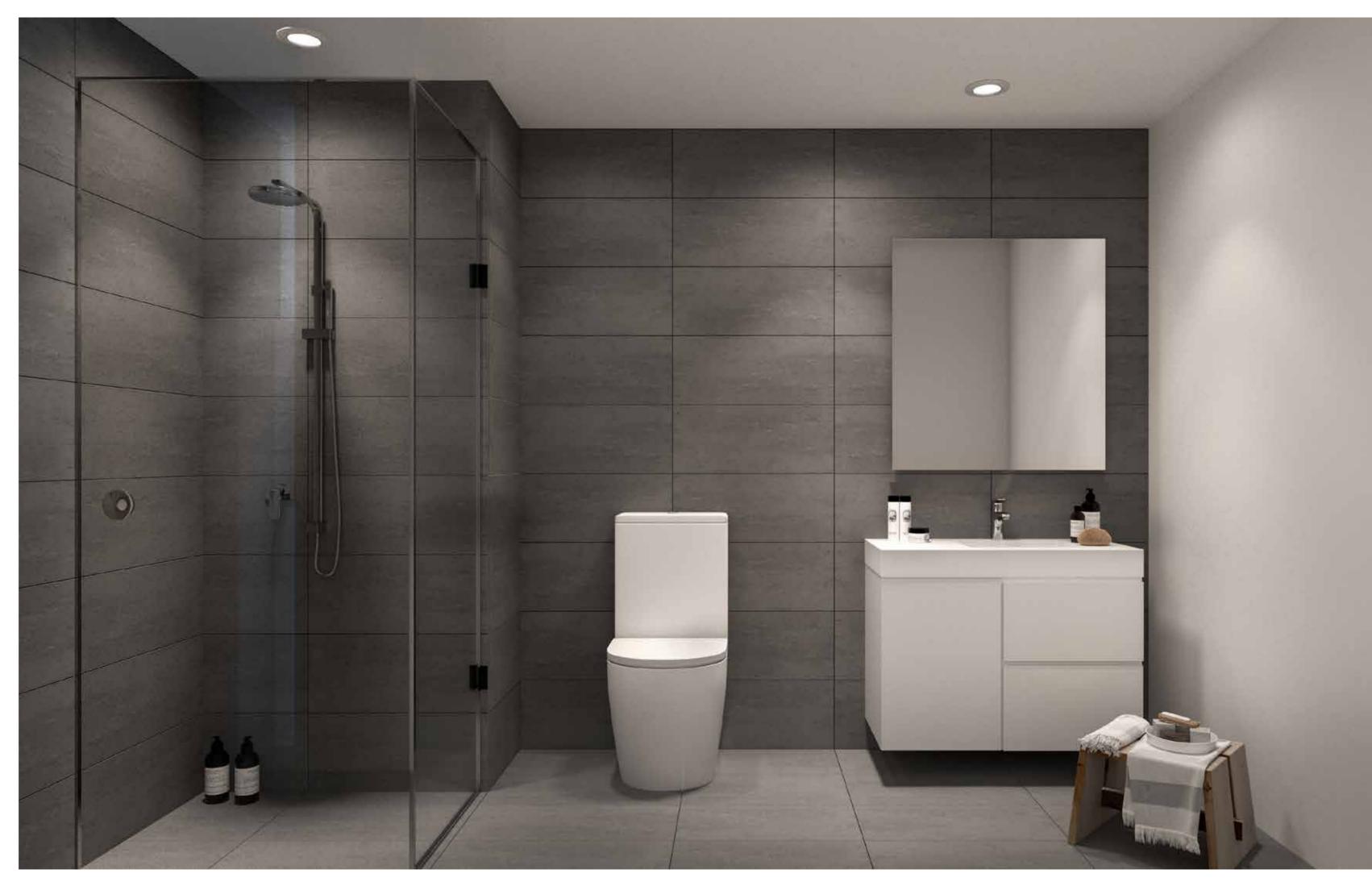


LIVING SPACE - ARTIST IMPRESSION

Sited within a bespoke designed landscaped setting, the townhouses are characterised by a refined material palette that fuses a contemporary response to the architectural vernacular reinforcing classic elements throughout the development.

The materials have been carefully selected not just for their aesthetic qualities, but also for their resilience and durability.

Exterior and Interior colours and material diversity provide an animated development with an abundance of personality.



BATHROOM - ARTIST IMPRESSION

# The Walter

# REASONS TO BUY



Brilliant Location – opportunity to purchase only **11km from CBD** as opposed to 30-40km from CBD



**Amenity rich** location with nearby parklands, reserves and recreation facilities



Design driven master planned community by award winning architects

Peddle Thorpe



**Exceptional value** – based on neighbouring suburb average prices and proximity to CBD



Infrastructure spending – this area is a key beneficiary of major Melbourne infrastructure projects, for example \$1.3B Tulla Widening and \$10.9B Metro Rail which will reduce travel times to more areas of Melbourne.



Easy walk to train station for **18min** trip to CBD



Purchase a **brand new modern home**low maintenance living as all fixturesand finishing's are brand new



Capital growth – over the last year, homes in Hadfield have experienced capital gain of **17.98**%



Gentrification – weekly family income is rising in the area currently at \$2,120 per week vs a Victorian average of \$1,715. Evidenced by nearby new cafes and restaurants opening to cater for finer tastes

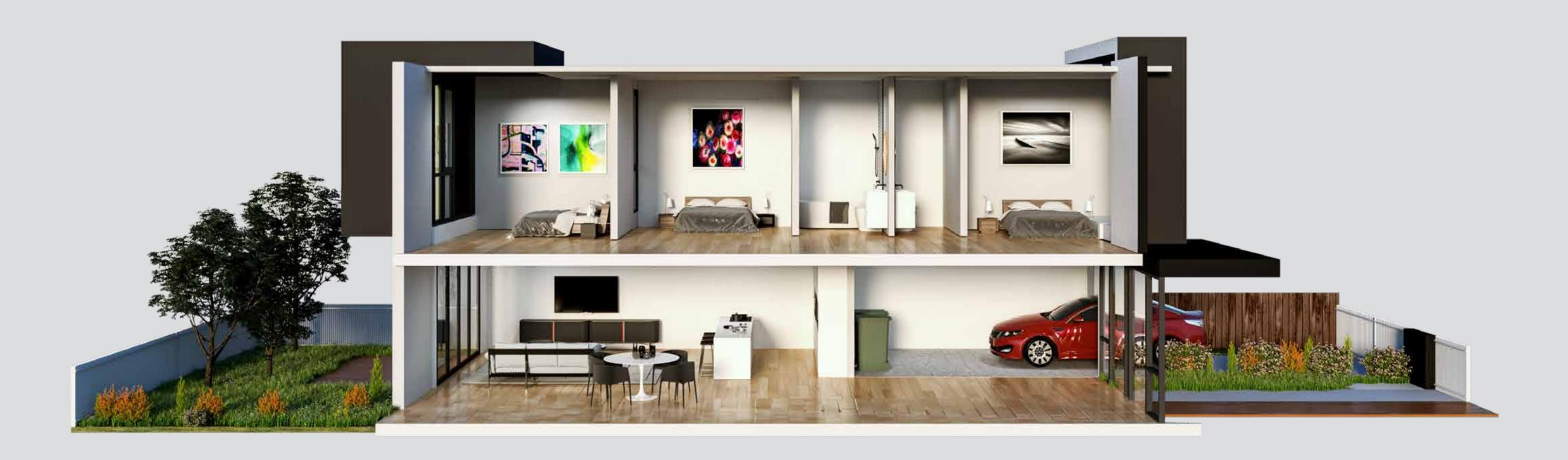


Purchase with confidence from a proven developer – **ID Land** 



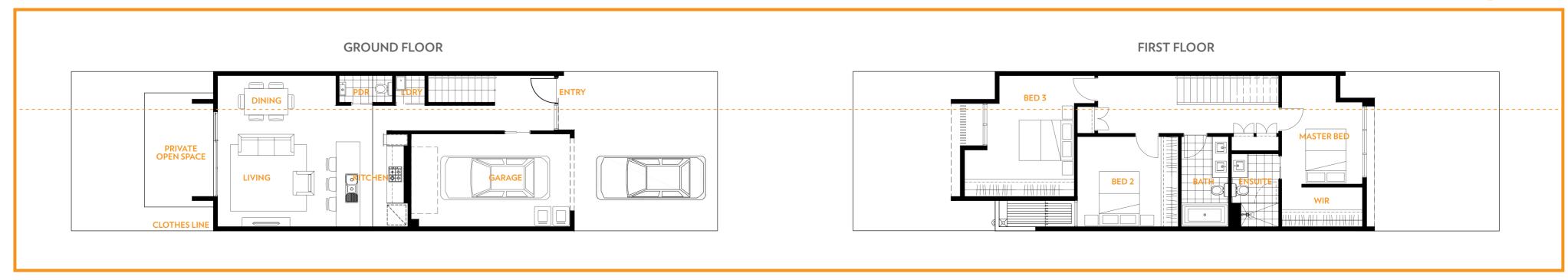
Floorplans

# **Typical Side Section**

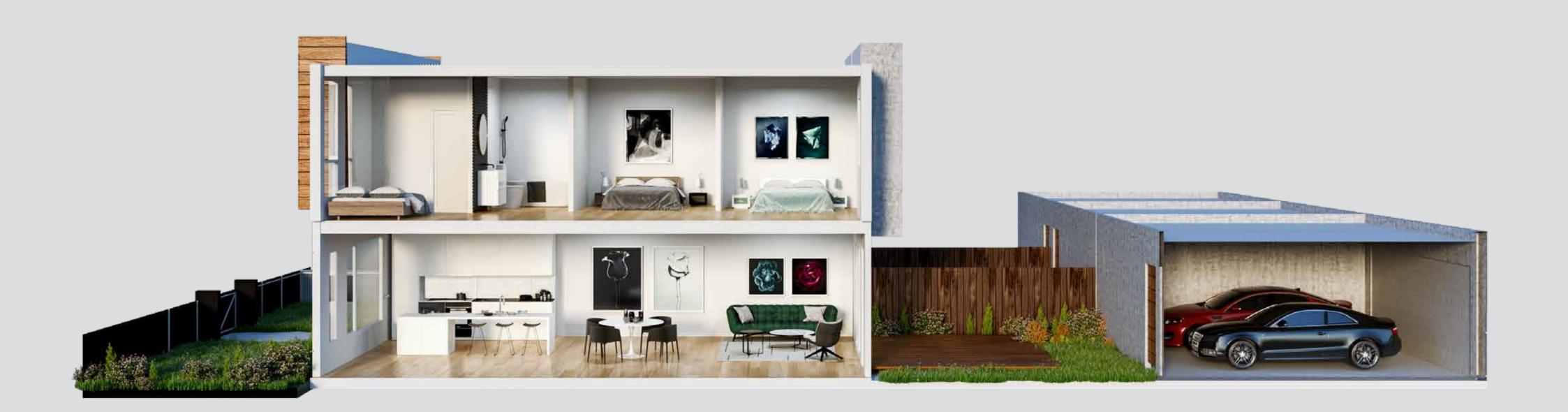


ARTIST IMPRESSION

# Reference Type A1

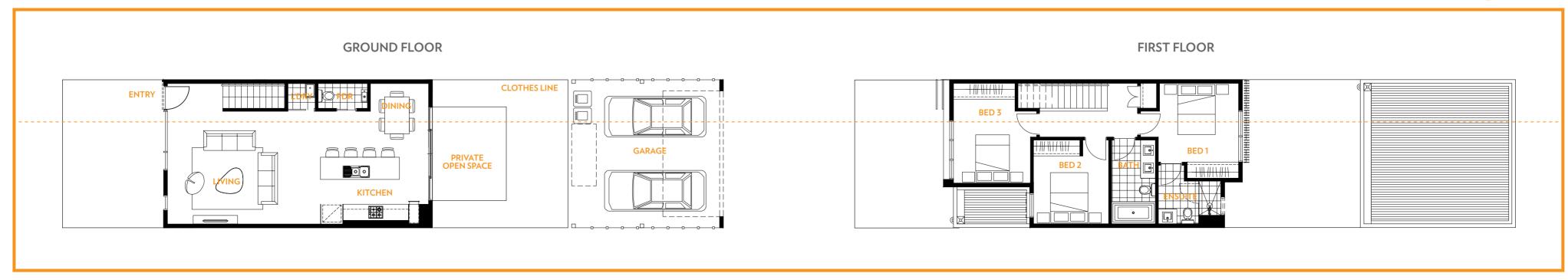


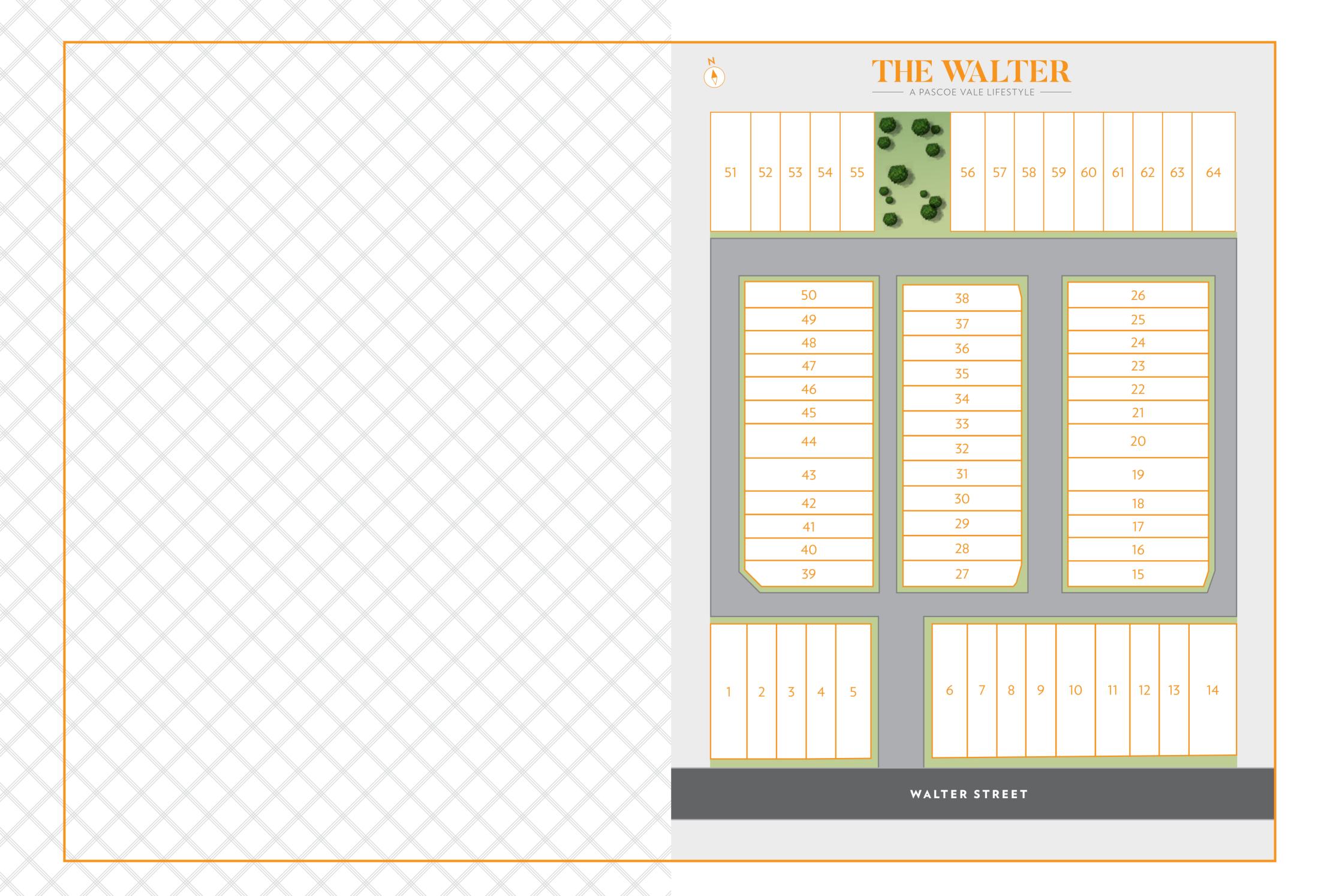
# **Typical Side Section**



ARTIST IMPRESSION

# Reference Type A2





# W

Your Project Teams

# ID\_Land is a Melbourne based residential Property Development company that creates unique and inspiring residential communities.

With experience in all forms of residential development and over 300 townhouses in land estates throughout Melbourne and Geelong, ID\_Land, led by Jeff Garvey and Matthew Belford, offer a proven track record of managing the successful delivery of communities of varied scale and complexity.

ID\_Land focuses on two key areas; the growth suburbs through new land estates and existing suburbs through medium density townhouse developments.

Combined industry knowledge allows the ID\_Land team to ensure the delivery of a quality product that adheres to completion deadlines, consistently meet customer expectations, and maintain commitment to sustainability and innovation.

# **WINNER**THE BARKLY, BRUNSWICK

Urban Development Institute of Australia
2016 Awards for Excellence
Medium Density Development





# Folkestone is an ASX listed real estate funds manager and developer providing real estate wealth solutions.

Folkestone's fund management platform manages more than \$800 million across listed and unlisted real estate funds on behalf of more than 6,000 investors.

Folkestone's funds own office buildings, shopping centres, early learning centres, medical centres, police stations and court houses, and also undertake residential development. Folkestone's balance sheet activities focus on commercial real estate and residential development.



# Current & past Projects











# Upcoming Projects







# Peddle Thorp is one of Australasia's oldest and most established international architectural brands.

Since establishing our initial base in Australia, the company has expanded from Asia to the Middle East, into a truly global business with a number of vibrant design studios and a comprehensive skill base throughout various locations. Our success has been built on a clear set of values that distinguish our design work from others. We always pursue a simplicity of approach and a design philosophy that adds value to our clients' projects, considering urban design, environmental values, cost efficiencies and above all creating great places in which to work, live and play. We are also dedicated to working in collaboration with our clients and with those who ultimately use our buildings.

We are committed to innovation, responsible design, testing conventions and challenging clients' preconceptions about buildings and architecture. Through this approach we bring together design creativity, technical excellence and experience with construction. We believe that great architecture is not created by the limitations set by one authoritative brand, but rather emerges out of layers of creative contributions.

# **PEDDLE THORP**









# PROJECT SALES

Investors Prime Real Estate is a boutique, specialist real estate company which sources premium properties located in Melbourne's Inner ring blue-chip suburbs.

As Investors Prime Real Estate was founded by property investors for property investors, we appreciate the importance of providing the very best performing residential property solutions to our clients, who are seeking properties that will deliver above market, high capital growth potential, over the medium to long term.

# Konrad Bobilak

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